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- In Pardot, select Marketing and then Engagement Studio.

Engagement Studio Implementation Guide - Salesforce Starting with Spring '12, the Self-Service portal isn't available for new orgs. Existing orgs continue to have access to the Self-Service portal. To authenticate active self-Page 10/25

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The main feature of Salesforce is called an ‘Opportunity’; every time someone tries to sell a service to a company, an opportunity is created. Understand that an opportunity is a company but an option to sell something to a company. The not company itself called an ‘Accountis ’, thus an account gets connected to an opportunity.

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This Guide With the Partner Commerce on Salesforce User Guide,  
you can find out how Apttus Partner Commerce works and how

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partners can quickly select products and checkout on behalf of the end customer, all the time having a seamless experience.

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Implement your own security policies to protect your Salesforce org. Increase trust by confirming user identity, controlling access to specific apps and data, sharing objects and field data securely, encrypting data, and auditing changes.

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USER PERMISSIONS To create an engagement program: • Pardot

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Administrator or Marketing role After you segment your audience and finalize the content that drives your program, you're ready to create an engagement program. 1. Open Engagement Studio. • In Pardot, select Marketing and then Engagement Studio.

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## ~~My top 3 highlights from the Salesforce Spring '13 release ...~~

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